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Why use HTML in eBay Listings?

- Better control of the look and feel of your listing descriptions
- Place images right in your text, as many as you like
- Use hyperlinks to promote other listings, link to product reviews, or additional photos
- Use tables to add structure to your content or even create a custom "frame" for your description
- Personalize your listings, your About Me page, and your eBay Store
- Advanced tricks, such as JavaScript and Style Sheets
- It's fun!

eBay's Rich Text Editor

eBay's description editor, shown here, lets you use basic formatting in your descriptions.

Times 💽 36 💌 Co	
Inserts	۶
I his is a	a <i>text</i> .

cons:

- Internet Explorer only (no Mozilla/Firefox support)
- No support for tables, links, or images
- Limited selection of fonts, colors, and styles

What Happened?

You type this: Antique steam shovel toy real working treads! glossy red lacquer comes with original box paypal only

Here's what you get in your listing:

Antique steam shovel toy real working treads! glossy red lacquer comes with original box paypal only

How HTML Works

HTML is plain text, supplemented with special codes, like this:

Antique steam shovel toy
real working treads

When placed in your description, this looks like:

Antique steam shovel toy real working treads

Some Tags Need to be "Closed"

When using a tag that changes the appearance of text, it needs a *beginning* tag and an *end* tag, like this:

You are bidding on a Red wagon

When placed in your description, this looks like:

You are bidding on a **Red** wagon

Basic Formatting HTML Tags

- To make text **bold**, type and
- To make text *italicized*, type <i> and </i>
- To make text superscript, type ^{and} examples:

Winning bidders <i>must</i> send payment via PayPal within 4 days of the close of the listing. After the 5th day, I will pop all the bubbles in the bubble wrap before packing your item.

Using Fonts

Some tags, like the tag, require additional options:

• To change the font *typeface*, type:

your text

• To change the font color, type:

your text

• To change the font siZ**e**, type:

twice as big

Control Spacing and Alignment

- To insert a line break, type

- To insert a paragraph break, type
- To force next not to break, type:
 <nobr>this text won't wrap</nobr>
- To indent a paragraph, type: <blockquote> this text is indented
 </blockquote>

Link to Another Page

Use the <a> tag to create a hyperlink, like this:

Please look at my <a href="http://cgi6.ebay.com
/ws/eBayISAPI.dll?ViewSellersOtherItems&
userid=my_ebay_id">other listings; win
multiple items and save on shipping costs!

When placed in your description, this looks like:

Please look at my <u>other listings</u>; win multiple items and save on shipping costs!

Add a Picture

Use the tag to reference a picture:

Here's a picture of the caboose:
<ing src="http://ebayhacks.com/caboose.jpg">

When placed in your description, this looks like:



Introduction to Tables

To construct a table, you need all of these tags:

These tags must be nested, as follows...

Build a Simple Table

This code: first cell first cell

Looks like this:



Different Ways to Arrange Cells

This code: first cell first cell second cell second cell

Looks like this:



Why use Tables?

• Organize information:

color: red, with purple stripes size: fits medium-to-large heads voltage: 12vdc @ 1.2mAh

• Place captions underneath pictures:



Using an HTML Editor

HTML editors are designed to construct complete pages. You must remove these codes before using in eBay descriptions:

<html> <head>delete everything in here</head> <body> use this text only! </body> </html>

The "Extract HTML Page Content" tool in Creative Element Power Tools does this automatically; download at: <u>http://www.creativelement.com/powertools</u> Book Signing at 1:00 - 2:00 in the bookstore!

David A. Karp author, eBay Hacks, 2nd Edition

